Releatess for the Cures

2000 Annual Report



The Leukemia & Lymphoma Society ™

Fighting Blood-Related Cancers

Cure leukemia, lymphoma, Hodgkin's disease and myeloma, and improve the quality of life of patients and their families.



Our name

We added the word "lymphoma" to our name last year to bring into focus the full scope of our mission—fighting all hematological malignancies. The Society was further motivated by a startling rise in lymphoma incidence rates over the last two decades. For all these blood-related cancers, we have been, and will continue to be, relentless for the cures.



Status of blood related cancers:

Leukemia

We're winning the battle... The fiveyear survival rate for leukemia patients has tripled from 14% in 1960, to 44% in 1995. The five-year survival rate for children with acute lymphocytic leukemia is 81%.

But the war isn't over...This year in the U.S., an estimated 30,800 new cases of leukemia will be diagnosed, and approximately 21,700 people will die from the disease.

Lymphoma

We're winning the battle... The fiveyear survival rate for non-Hodgkin's lymphoma patients rose from 31% in 1960 to 52% in 1995. In children, the five-year survival rate is 78%, a significant improvement in the last 30 years. Sources: National Cancer Institute Seer Data; Myeloma: Biology and Management, 2nd Edition, Oxford University Press, 1998.

But the war isn't over... About 62,300 Americans will be diagnosed with lymphoma in 2000, the vast majority with non-Hodgkin's lymphoma. An estimated 27,500 people will die from lymphoma in 2000, the majority from non-Hodgkin's lymphoma.

Myeloma

We're making progress... The survival rate for myeloma is 28%, a modest improvement from 24% in the 1970s.

But there's much more we need to do... An estimated 13,600 new cases of myeloma will be diagnosed in the U.S. in 2000, and approximately 11,200 people will die from it.

Relentless for the cures

Society Officers (I-r) Jay L. Silver, Chairman; Richard A. Fess, Secretary/Treasurer; Dwayne Howell, President and CEO; W. Stratford May, Jr., MD, PhD, Vice Chairman, Medical and Scientific Affairs; Peter J. Quesenberry, MD, Vice Chairman.

Relentless for the cures. It means that nothing will stand in the way of those determined to carry out the Society's mission. The record this year, as well as future plans, attest to this ongoing commitment.

Take a look at the Society's research programs. The relentless pursuit of cures can be found, for example, in the promising therapy developed by Dr. Brian Druker to treat chronic myelogenous leukemia. All 31 patients treated in the initial clinical trials have had their blood counts return to normal, so the trials have expanded to more than 1,500 patients—and we are very optimistic.

Take a look at our new SCOR program (Specialized Center of Research), with \$22.5 million targeted to three groups of scientists working cooperatively on a range of research to fight blood-related cancers. We expect to triple this program over the next few years.

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In patient services, you'll find "relentless" in the Information Resource Center programs—lifelines of emotional support and timely professional guidance for tens of thousands of patients. And through its web site and the Internet, the Society speeds the delivery of vital information and services, and engages patients and volunteers more efficiently. In a very real sense, the Internet is providing the Society with an increasing presence and greater capacity to expand the reach of its mission.

The supporters of the Society are also relentless about raising the money that fuels these programs, having increased the Society's net revenue by 24% this year to a record \$133.4 million. In fact, in terms

www.leukemia-lymphoma.org

of share of donations raised, the Society continues to be the fastest growing nationwide voluntary health organization in the U.S. How did we get there? Look at the national Light The Night[®] Walk campaign, which raised \$5 million in fiscal year 2000 and nearly twice that amount this year. Or talk to people like Harry Pearce, Vice Chairman of General Motors, who is launching a personal campaign to raise millions of new dollars for research.

Of course, nothing says relentless more than Society volunteers—individuals, families and business owners, trustees at every chapter, and even renowned scientists who spend countless hours of "free" time assessing research proposals. Today, more people are surviving bloodrelated cancers than ever before, but it's not enough. With powerful new tools and a growing array of new programs and services, the volunteers and staff of the Society are truly relentless for the cures. Nothing will stand in their way.

ay X. Silver

Jay L. Silver Chairman

Duayne Howell

Dwayne Howell President and CEO

The Society continues to be the fastest growing nationwide voluntary health organization in the U.S.

(l-r) Richard A. Fess, Peter J. Quesenberry, MD, Jay Silver, Dwayne Howell, W. Stratford May Jr., MD, PhD



How you can help

- Support research programs by volunteering with the Society
- Raise and contribute funds for research

research

Strengthening research—the SCOR grants



Marshall A. Lichtman, MD, Executive Vice President, Research and Medical Programs

The Leukemia & Lymphoma Society's new Specialized Center of Research (SCOR) Program will provide \$22.5 million in research grants over five years, to three groups of outstanding scientists working on blood-related cancers.

In addition to the three grants designated for 2000-2001, the Society is committed to funding six more SCOR grants over the next three years, amounting to a total of \$67.5 million in team-based research.

These grants are designed to bring together programs that share a common research focus and attack the same scientific problems. With scientists from different disciplines working in concert, the research community will have a better chance to develop cures and achieve significantly higher survival rates. The SCOR at Weill Medical College of Cornell University will focus on myeloma, an incurable cancer of the antibodyproducing plasma cells. The team will work to understand the genetic basis of this cancer, control the accumulation of malignant cells and prevent bone destruction caused by the myeloma.

The SCOR at Dana-Farber Cancer Institute will concentrate on developing curative therapies for acute and chronic myelogenous leukemias by providing ways to translate laboratory research into novel approaches for diagnosis and treatment.

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Marshall Lichtman, MD, congratulates SCOR awardees (l-r): James D. Griffin, MD, Dana-Farber Cancer Institute; Selina Chen-Kiang, PhD, Weill Medical College, Cornell University; Brian J. Druker, MD, Oregon Health Sciences University

The SCOR at Oregon Health Sciences University, in collaboration with scientists at the M.D. Anderson Cancer Center and the University of California at Los Angeles, will focus on chronic myelogenous leukemia (CML) and a compound known as STI-571, which has had remarkable success in putting CML patients into remission in recent clinical trials. This center will work to determine the causes of CML and how to best use STI-571 as a treatment. Scientists from different disciplines working together will have a better chance to develop cures and achieve higher survival rates. 8

Thanks to the Society's research efforts, the survival rate for children with acute lymphocytic leukemia is 81%.

Strengthening research– \$200 million and counting



(l-r) Peter J. Quesenberry, MD; W. Stratford May, Jr., MD, PhD; Marshall A. Lichtman, MD

While the SCOR grants are the newest and largest additions to the Society's research effort, more than \$200 million in grants have been awarded since the Society's founding. In fact, research expenditures have more than doubled over the last three years, to \$32 million in 2000, in support of broad-based studies targeted to increase cure rates.

The Career Development Program provides funding for the most promising young scientists. Currently, the Society supports 129 Fellows and 153 Special (advanced) Fellows who work with outstanding senior scientists to uncover the mysteries of the genes, molecules, and aberrant cell systems that lead to blood-related cancers.

In addition, 88 Scholars are supported by the Career Development Program. These scholars are young, independent scientists bringing the most recent technologies and new ideas to the laboratory. To further translate gains in basic knowledge to an increase in cure rates, the Society also initiated a variation of its Scholar Program, known as Scholars in Clinical Research. Since it began three years ago, this program has funded 13 scientists.

Recognizing that the movement of basic research to clinical application is the final pathway to cures, the Society also continues to expand its Translational Research Program. The funding of research on STI-571 in the treatment of chronic myelogenous leukemia (CML) is an example of the Society's investment in new and promising translational research.

In fiscal 2000, 131 Translational grants were supported, offering potentially new approaches to chemotherapy, immunotherapy, and stem cell transplantation.

Research Funding Growth 1996-2000 (in millions)



Extending our reach to patients and communities



Hildy Dillon (standing), Senior Director, Information Resource Center; Tammi Haber, Senior Specialist, Health Care Navigation

Support, understanding and knowledge-they go a long way to help patients battle blood-related cancers. Nowhere are these qualities more concentrated and effective than in the Society's expanding array of patient and community service programs.

From conducting Family Support Groups to helping children make a smooth transition from treatment back to school, the Society is deeply committed to reaching every patient and family with services that improve their lives.

In 2000, for example, the Society's Information Resource Center (1-800-955-4572) connected more than 35,000 patients, caregivers and healthcare professionals to the IRC's skilled nurses and social workers. The IRC staff provides timely information and referrals, including data on diagnoses, treatment options and clinical trials, as well as guidance on second opinions and counseling.

For the newly diagnosed patient, First Connection is a lifeline to a trained peer who understands the feelings and needs first-hand. In 2000, more than 2,200 individuals took advantage of this service, a figure that is expected to increase substantially. Through a collaboration with the National Coalition for Cancer Survivorship, and supported by an educational grant from Ortho Biotech, the Society offers "Cancer: Keys to Survivorship," a seminar providing empowering information and tools. Participants learn about communicating effectively with healthcare providers, strategies for self-empowerment and self-care, obtaining and collecting health insurance benefits, and employment rights issues.

A new educational symposium also aimed at assisting patients is "Improving the Chemotherapy Experience." Supported by Amgen, Inc., ICE is designed to help chemotherapy patients help themselves physically and emotionally through the challenge of treatment.



David G. Poplack, MD, Chairman, Patient Services Committee; Robin Kornhaber, Vice President, Patient Services

The Society is deeply committed to reaching every patient and family with services that improve their lives.

How we help

- By providing a targeted series of psychosocial and practical services
- By supporting patients, from diagnosis through treatment and recovery

Increasing our influence through advocacy



(l-r) **Frank T. Short**, Chairman, Public Policy Committee; **George Dahlman**, Vice President, Public Policy

Legislators and government officials are gaining a greater appreciation of their role in helping the Society achieve its goals. With almost 3,000 volunteers, the Society's Advocates Network is a powerful voice on behalf of patients, speaking out to legislators and other government leaders on such issues as medical research funding, insurance coverage and access to care.

As a result, many Members of Congress have become engaged in Society programs and have gained a greater appreciation of the Society's goals and the role they can play in achieving them.

After several years of legislative appeals by Society advocates, President Clinton announced on June 7 that Medicare would begin covering the routine care costs of clinical trials, including meals, beds and nursing services.

With the helpful prodding of Society advocates, the National Cancer Institute initiated a Progress Review Group on blood-related cancers, which includes Society members, to help look for promising new research opportunities that the NCI could support.

Meanwhile, the Society continues to forge alliances with various groups in order to strengthen its hand with policymakers. As part of the National Health Council, the Cancer Leadership Council, One Voice Against Cancer and The Independent Sector, the Society exerts a stronger influence on issues of common interest.

Looking ahead, the Society's Public Policy office in Washington has been strengthened to help volunteers keep up with legislative developments and facilitate swift and targeted action. The Society's web site and its Legislative Action Center are part of this effort. New recruitment materials and issue briefs, a stronger training curriculum and a broader policy agenda have also been designed to engage and mobilize volunteer-advocates.



President Clinton recognizes Leukemia and Lymphoma Awareness Month (September) in the Oval Office with Society President and CEO Dwayne Howell and several young patients.

How you can help

- Join the Society's Advocates Network
- Learn about legislative issues affecting patients
- Help speak out for patients and their families
- Keep up with developments on Capitol Hill
- Respond to "calls-to-action" by contacting legislators and expressing your concern about important issues

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Growing our revenue base



Harry Pearce, Vice Chairman of General Motors, launched a personal crusade to raise millions of dollars for research, including a \$1.5 million grant from GM for the SCOR program.

Cures can be found only with more research. More research can take place only with more revenue. And so, the Society has been relentlessly growing its revenue base, which increased by 24% in 2000.

Through Team In Training[®], the Society's largest fundraising effort, volunteers raise funds running, walking, cycling and swimming, as they train to participate in prestigious endurance events.

The Light The Night[®] Walk is another dynamic fundraising and awareness campaign. In its second year as a national event, Light The Night was held at over 170 sites in September 2000, up from 100 in 1999. Result: revenues nearly doubled.

Other grassroots events that are growing significantly include the School & Youth[™] Programs. Through such programs as "Pasta for Pennies" sponsored by Olive Garden Restaurants, "Pennies for Patients" and "Hop for Leukemia," school children raised nearly \$9 million in fiscal 2000, while reaping the personal reward of helping people.

Meanwhile, major gifts from individuals, corporations and foundations continue to be a vital source of support. Harry Pearce, Vice Chairman of General Motors, is taking his own successful battle with leukemia from the hospital to the boardroom. Not only is GM leading the way with a \$1.5 million grant for the SCOR program, but Mr. Pearce is launching a personal crusade to raise millions of new research dollars with his Journey of Hope Major Gift

How you can help

- Make a personal gift to the Society
- Become a participant and enlist your business or employer in Light The Night[®] Walk
- Take on the challenge of Team In Training®
- Volunteer for fundraising events through your local Society chapter
- Include the Society in your will
- Make a donation in the name of someone you love



Campaign. Also joining the crusade are Tom and Sandy Bertelsen of California. The Bertelsens are supporting a SCOR project led by Dr. Brian Druker, which focuses on finding cures for CML.



(I-r) **David S. Dimling**, Chairman, Fundraising Committee; **Richard J. Geswell**, Senior Vice President, Revenue Development

Net Revenue Growth 1996-2000 (in millions)



How you can help

- Participate in one of the Society's major events through your local chapter
- Make a contribution when you receive direct response fundraising materials
- Speak out about the good work of the Society to your friends and neighbors



Cindy Crawford, a trustee of the New York City chapter, speaks out in the Society's public service advertising campaign.

Increasing public awareness

The Leukemia & Lymphoma Society uses a number of marketing and communications tools to increase public awareness about the organization's mission, and to help raise funds.

In the public relations arena, the Society is contacting leading medical and scientific writers and reporters about the volume and nature of Society-funded research and patient services. The focus in 2000 is on the new Specialized Center of Research (SCOR) Program, which generates interest as significant news and builds a foundation for ongoing media relations.

Meanwhile, the Society reached more than 18 million households and small businesses through a campaign of direct mail, telemarketing, neighborhood drives and e-marketing. In addition to raising funds, these campaigns inform the public about blood-related cancers and Society programs. Media events also help spread the word to millions of people while raising funds. Annual events include syndicated talk show host Rush Limbaugh's annual radio campaign, and the "Chase to the Cure" television special, broadcast in New York on WPIX-TV and sponsored by Chase Manhattan Bank. In Fall 2000, new public service announcements featuring celebrity Cindy Crawford, a trustee of the New York City Chapter, also began hitting the airwaves around the country.

Advertising and promotions supporting major Society events also go a long way to increase participation and enhance awareness. Ads in national magazines helped to draw nearly 30,000 participants for Team In Training[®], and public service announcements on TV reached millions of viewers. Light The Night[®] Walk drew nearly 50,000 participants, and millions of people to the Society's Light The Night Walk message, thanks to related magazine and internet ads and web site hits.



(I-r) Norbert J. Sieber, Chairman, Marketing and Communications Committee; Robert K. Wehrmann, Senior Vice President, Marketing and Strategy Development

Advancing our mission through volunteer-staff partnership



Staff members of the Fairfield County (Connecticut) Chapter wrap up a meeting.

The dynamic partnership between volunteers and staff is a critical element in advancing the Society's mission. Volunteers—from the national board and local trustees, to scientists contributing their time and talents to identify the most promising research, to local event organizers and participants—bring passion and enthusiasm in all they do.

Without volunteers, the Society's relentless pursuit of cures for blood-related cancers would be stopped cold. Meanwhile, the staff provides the support and technical expertise to volunteers, which result in high-quality and productive programs and events.

At all 58 chapters, volunteer trustees join staff to provide the leadership, strategic planning, community organizing and recruitment skills to achieve the Society's goals. This past year, new guidelines were introduced to challenge trustees to make the highest impact possible—in accessing resources in their communities, advancing the Society's mission, and ensuring the ongoing health and productivity of the organization.

Only with high-impact boards, working in conjunction with staff, can the job of attracting, training and mobilizing tens of thousands of volunteers be accomplished. These are the people who organize events, answer phones, support healthcare

How you can help

- Volunteer at your local Society chapter
- Help to recruit other volunteers
- Recommend community leaders to serve as chapter trustees
- Participate in local programs and events



(l-r) **Paul Weiss**, Senior Vice President, Chapter Development; **Lynn C. Hoover**, Chairman, Chapter Development Committee

professionals in patient service programs, advocate for research funding to state and local officials, and reach out to the community in innumerable ways.

The volunteer-staff partnership fuels the Society's mission, enabling everyone to work better and smarter to advance the Society's relentless quest to find cures for all blood-related cancers. The volunteer-staff partnership fuels the Society's mission to find cures for all bloodrelated cancers.

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Building a stronger team for the future



(l-r) **Donald H. Salsbery,** Chairman, Administration Committee; **Cynthia Gardner Cross,** Vice President, Administration

People who work for The Leukemia & Lymphoma Society know they are making a difference in the battle against blood-related cancers. It's not just a job, but a passionate commitment.

To make sure everyone is working as effectively and efficiently as possible, the Society continues to strengthen its infrastructure and foster a team-based environment that motivates both staff and volunteers alike.

This year's Home Office move to White Plains, New York, for instance, helps to meet those objectives by optimizing office space while minimizing costs, enhancing recruitment efforts and centralizing on-site training—so that staffers and volunteers from around the country can reap the benefit of face-to-face interactions with colleagues.

Training, networking and recognition programs are also key components of building a stronger team. The Annual Leadership Conference and the Annual Professional Conference, for example, enable regional and chapter leaders, key staff and volunteers to learn, share ideas, and reward excellence, so they can meet their respective challenges refreshed and motivated.

The Internet opportunity

Nothing, however, will be a greater teambuilding tool than the Internet. Already in 2000, more than a million people contacted the Society through its web site, a number that's expected to triple in the next year.

With new Internet capabilities coming on line in early 2001, the Society's web site will be an even more dynamic resource, reaching, engaging and delivering individualized services to millions of people immediately—any time, anywhere. For patients, their families, volunteers, healthcare professionals, donors and others, the site will offer high levels of interaction, customization, rich content and links to chapters and other relevant sites.



(l-r) John Walter, Senior Vice President, Finance and Information Technology; William S. Lear, Chairman, Internet Committee

When a visitor provides an e-mail address and a profile of interest, the Society will be able to offer that visitor an individualized "home page" for receiving the latest information, program updates and clinical news that match his or her specific needs. This capability will empower patients, for example, with the latest medical information and guidance to ensure the best treatment for their disease.

The visitor's home page will also be able to archive pertinent video presentations, teleconferences and other educational sessions. Additionally, the web site will offer online registration and instruction, and direct support to those who want to participate in advocacy, fundraising and other programs that strengthen the Society's mission. For chapter offices, these new capabilities will provide a centralized, "turnkey" infrastructure. With a simple PC and Internet access, chapters will be fully connected to the rest of the organization, yet be able to tailor web site information on their activities and events.



John Walter, Senior Vice President, Finance and Information Technology



Andrew E. Nolan, Chairman, Finance Committee

How you can help

- Find out about career opportunities at the Society
- Get comfortable with the Internet
- Promote the use of information technology
- Explore the Society's website and refer others to it

lesearch grants—SCOR and Career Development Program

Specialized Center of Research ¹

Selina Chen-Kiang, PhD – 2000 Weill Medical College of Cornell University

Brian J. Druker, MD – 2000² Oregon Health Sciences University

James D. Griffin, MD - 2000 Dana-Farber Cancer Institute

Career Development Program-Scholars

Paul J. Anderson, MD – 1995 Brigham and Women's Hospital

Donald E. Ayer, PhD – 1998 University of Utah

Ravi Basavappa, PhD – 1999 University of Rochester

Timothy W. Behrens, MD – 1997 University of Minnesota

Mark Boothby, MD, PhD - 1995 Vanderbilt University School of Medicine

Katherine Borden, PhD – 2000 Mount Sinai School of Medicine

Emery H. Bresnick, PhD – 1997 University of Wisconsin Medical School

Stephen Buratowski, PhD – 1999 Harvard Medical School

Frederic D. Bushman, PhD – 1996 Salk Institute for Biological Studies

Don Chen, PhD – 2000 University of Massachusetts Medical School

Genhong Cheng, PhD – 2000 University of California, Los Angeles

Jonathan Chernoff, MD, PhD – 1997 Fox Chase Cancer Center

K. M. Coggeshall, PhD – 1998 Oklahoma Medical Research Foundation

Alan D. D'Andrea, MD – 1995 Dana-Farber Cancer Institute

George O. Daley, MD, PhD – 1999 ³ Whitehead Institute for Biological Research

¹ The Special Center of Research Grant Program is supported in part by a generous gift from General Mortors Foundation.

² The Special Center of Research Grant of Dr. Brian J. Druker is funded in part by a generous gift from The Bertelsen Family.

 3 Dr. Daley, a Stephen Birnbaum Scholar, is funded by a generous gift to the Society from The Stephen Birnbaum Foundation.

James A. DeCaprio, MD – 1997 Dana-Farber Cancer Institute

James DeGregori, PhD – 2000 University of Colorado Health Sciences Center

Laurence C. Eisenlohr, VMD, PhD – 1999 Thomas Jefferson University

Mark E. Ewen, PhD – 1997 Dana-Farber Cancer Institute

Carolyn A. Felix, MD – 1996 Children's Hospital of Philadelphia

Alan Patrick Fields, PhD – 1995 University of Texas, Galveston

Susan L. Forsburg, PhD – 1997 Salk Institute for Biological Studies

Alan D. Friedman, MD – 1998 Johns Hopkins University School of Medicine

Xiang-Dong Fu, PhD – 1997 University of California, San Diego

Peter M. Glazer, MD, PhD – 1996 Yale University

Michael J. Grusby, PhD – 1997 Harvard School of Public Health

Wendy L. Havran, PhD – 1996 The Scripps Research Institute

Philip W. Hinds, PhD – 1995 Harvard Medical School

Jae Jung, PhD – 2000 Harvard Medical School

Anthony N. Imbalzano, PhD – 1999 University of Massachusetts Medical Center

Y. Tony Ip, PhD – 1996 University of Massachusetts Medical Center

Mark P. Kamps, PhD – 1997 University of California, San Diego

Nigel Killeen, PhD – 2000 University of California, San Francisco

Michael Koelle, PhD – 1999 Yale University Sally Kornbluth, PhD – 1998 Duke University Medical Center

David Lambright, PhD – 1998 University of Massachusetts Medical Center

Hyam I. Levitsky, MD – 1997 Johns Hopkins University School of Medicine

Daniel I. Lew, PhD – 2000 Duke University Medical Center

Jonathan D. Licht, MD - 1995 Mount Sinai School of Medicine

Paul Lieberman, PhD – 1997 The Wistar Institute

Hsiou-Chi Liou, PhD – 2000 Weill Medical College of Cornell University

Richard M. Longnecker, PhD – 1995 ⁴ Northwestern University School of Medicine

Kun Ping Lu, MD, PhD – 1998 Beth Israel Deaconess Medical Center

Richard S. Mann, PhD – 1997 Columbia University Health Sciences

Garry P. Nolan, PhD – 1995 Stanford University School of Medicine

Giuseppina Nucifora, PhD – 1998 Loyola University of Chicago

Matthew J. O'Connell, PhD – 2000 Peter MacCallum Cancer Institute

Marjorie Oettinger, PhD – 1996 Massachusetts General Hospital

Pier Paolo Pandolfi, MD, PhD – 1997 ⁵ Memorial Sloan-Kettering Cancer Center

Susan M. Parkhurst, PhD – 1995 Fred Hutchinson Cancer Research Center

Waren S. Pear, MD, PhD – 1998 University of Pennsylvania

David S. Pellman, PhD – 2000 Dana-Farber Cancer Institute

B. Franklin Pugh, PhD – 1996 Pennsylvania State University

David J. Rawlings, MD – 1999 University of California, Los Angeles

⁴ Dr. Longnecker is supported in part by generous gifts to the Society from the Berner Charitable & Scholarship Foundation and the Helen V. Brach Foundation.

 5 Dr. Pandolfi is supported by a generous gift to the Society from The Reichman Memorial and The Altshul Foundation.

Ruibao Ren, MD, PhD – 1998 Brandeis University

Erle S. Robertson, PhD – 1999 University of Michigan

Barrett J. Rollins, MD, PhD – 1995 Dana-Farber Cancer Institute

David Ron, MD – 1996 ⁶ New York University Medical Center

Paul Rothman, MD – 1995 Columbia University

Moshe J. Sadofsky, MD, PhD – 1999 Medical College of Georgia

Kathleen M. Sakamoto, MD – 1998 University of California, Los Angeles

Charles L. Sawyers, MD – 1995 University of California, Los Angeles

Christian W. Schindler, MD, PhD – 1996 Columbia University

Mark Schlisel, MD, PhD – 1996 University of California, Berkeley

Edward W. Scott, PhD – 1998 University of Pennsylvania

David C. Seldin, PhD – 2000 Boston Medical Center

Margaret A. Shipp, MD – 1995 Dana-Farber Cancer Institute

Ramesh A. Shivdasani, MD, PhD – 2000 Dana-Farber Cancer Institute

Gerald Siu, PhD – 2000 Columbia University Health Sciences

Tomasz Skorski, MD, PhD – 2000 Temple University

Andreas Strasser, PhD – 1997 The Walter and Eliza Hall Institute

Michel Streuli, PhD – 1997 Dana-Farber Cancer Institute

Charles D. Surh, PhD – 1999 The Scripps Research Institute

Guillermo E. Taccioli, PhD – 1998 Boston University School of Medicine

⁶ Dr. Ron, a Stephen Birnbaum Scholar, is funded by a generous gift to the Society from The Stephen Birnbaum Foundation. **Tse-Hua Tan, PhD – 1996** Baylor University College of Medicine

Dimitris Thanos, PhD – 2000 Columbia University

Sheila M. Thomas, PhD – 1999 Beth Israel Deaconess Medical Center

Richard A. Van Etten, MD, PhD – 1998 Harvard Medical School

David L. Van Vactor, PhD – 2000 Harvard Medical School

David L. Vaux, MD, PhD – 1999 The Walter and Eliza Hall Institute

Catherine Verfaillie, MD – 1995 University of Minnesota

Jane Y. Wu, PhD – 1998 ⁷ Washington University

Tim J. Yen, PhD – 1995 Fox Chase Cancer Center

Kyoko Yokomori, PhD – 2000 University of California, Irvine

Faith M. Young, PhD – 1998 University of Rochester

Dong-Er Zhang, PhD – 1998 The Scripps Research Institute

Liang Zhu, MD, PhD – 1999 Albert Einstein College of Medicine

Yuan Zhuang, PhD – 1998 Duke University Medical Center

Career Development Program— Scholars in Clinical Research

Robert Brodsky, MD – 2000 Johns Hopkins University School of Medicine

Richard K. Burt, MD – 1998 ⁸ Northwestern University

Jorge Cortes, MD – 2000 University of Texas, Houston

Glenn Dranoff, MD – 2000 Dana-Farber Cancer Institute

Timothy Jon Ernst, MD – 1998 ⁹ Boston University School of Medicine

⁷ Dr. Wu is supported by a generous gift to the Society from the Mary & Robert Bronstein Memorial Endowment Fund.

⁸ Dr. Burt is supported in part by generous gifts to the Society from The Coleman Foundation, The Grant Healthcare Foundation, and the Dr. Scholl Foundation.

⁹ Dr. Ernst, a Stephen Birnbaum Scholar for Clinical Research, is funded by a generous gift to the Society from The Stephen Birnbaum Foundation. **Steven D. Gore, MD – 1998** Johns Hopkins University School of Medicine

Mary Joan Laughlin, MD – 1998 Case Western Reserve University

Jane L. Liesveld, MD – 1998 University of Rochester

Dana C. Mathews, MD – 1999 Fred Hutchinson Cancer Research Center

Nikhil C. Munshi, MD – 1998 University of Arkansas for Medical Sciences

Robert J. Soiffer, MD – 1999 Dana-Farber Cancer Institute

Edmund K. Waller, MD, PhD – 1998 Emory University

Christopher Walsh, MD, PhD – 2000 University of North Carolina, Chapel Hill

Career Development Program-Special Fellows

Ricardo C.T. Aguiar, MD, PhD – 1999 Dana-Farber Cancer Institute

Nicole Schreiber Agus, PhD – 1997 Albert Einstein College of Medicine

Ashok Aiyar, PhD – 1999 University of Wisconsin, Madison

S. Munir Alam, PhD – 1998 The Scripps Research Institute

Edwin P. Alyea, MD – 1998 Dana-Farber Cancer Institute

Lee Bardwell, PhD – 1997 University of California, Berkeley

Christopher Thomas Beh, PhD – 1999 University of California, Berkeley

Robert J. Benschop, PhD – 1998 National Jewish Medical & Research Center

Fred Bertrand, PhD – 1999 ¹⁰ University of Minnesota

Anja-Katrin Bielinsky, PhD – 1999¹¹ Brown University

David Bilder, PhD – 2000 Harvard Medical School

 10 Dr. Bertrand is supported by a generous gift to the Society from The Chris P. Tkalcevic Foundation.

¹¹ Dr. Bielinsky is funded by a generous gift to the Society from Leslie Elliot Krause, Esq. **Daniel Denis Billadeau, PhD – 1999** Mayo Clinic

Stacy W. Blain, PhD – 1999¹² Memorial Sloan-Kettering Cancer Center

Peter Blume-Jensen, MD, PhD – 1998 The Salk Institute for Biological Studies for Biological Studies

Michael Boddy, PhD – 2000 The Scripps Research Institute

Aleksey Bortvin, MD, PhD – 1999 Whitehead Institute

Julie A. Brill, PhD – 1997 Stanford University School of Medicine

Grant W. Brown, PhD – 1998 Johns Hopkins University School of Medicine

Mary E. Bryk, PhD – 1998 Harvard Medical School

Donald Andrew Burden, PhD – 1998 Vanderbilt University

Fernando Casares, PhD – 2000 Columbia University

Lucio H. Castilla, PhD – 1999 National Institutes of Health

Ching-Ye Chen, PhD – 1999 University of California, San Diego

Po Chen, PhD – 2000 University of Texas, Dallas

Sim-Bee Cheng, PhD – 1997 The Scripps Research Institute

Margaret Mary Chou, PhD – 1997 University of Pennsylvania

Chang Y. Chung, PhD – 2000 University of California, San Diego

Yolonda L. Colson, MD, PhD – 1997 Dana-Farber Cancer Institute

Barbara Conradt, PhD – 1997 Max Planck Institute

Crisłyn D'Souza-Schorey, PhD – 1997 Washington University

 12 Dr. Blain is supported by a generous gift from Drs. Emile and Vivian Sandler in honor of Zvi Fuchs of the Sloan-Kettering Radio/Oncology Department.

Zonghan Dai, PhD – 1997 University of Colorado

Beatrice D. Darimont, PhD – 1999 University of California, San Francisco

Charles J. DiComo, PhD – 2000 Memorial Sloan-Kettering Cancer Center

Abby F. Dernburg, PhD – 1999 ¹³ Stanford University School of Medicine

Han-Fei Ding, MD, PhD – 1998 Dana-Farber Cancer Institute

Mensur Dlakic, PhD – 2000 University of Michigan

Rick A. Finch, PhD – 1998 Yale University

Claire Francastel, PhD – 2000 Fred Hutchinson Cancer Research Center

David A. Fruman, PhD – 1998 Beth Israel Deaconess Medical Center

Hironori Funabiki, PhD – 1999 University of California, San Francisco

Guangxia Gao, PhD – 2000 Columbia University Health Sciences

Irene Garcia-Higuera, PhD – 2000 Dana-Farber Cancer Institute

Paul A. Garrity, PhD – 1997 Massachusetts Institute of Technology

Stefan Gaubatz, PhD – 1999 Dana-Farber Cancer Institute

Scott Goode, PhD – 1997 Baylor University College of Medicine

Atan Gross, PhD – 1999 Dana-Farber Cancer Institute

Thomas M. Guadagno, PhD – 1998 Stanford University College of Medicine

Mounou Hahn, PhD – 1998 University of California, San Francisco

Hisashi Harada, PhD – 1998 Dana-Farber Cancer Institute

Hanno Hock, PhD – 1999 Children's Hospital Boston

¹³ Dr. Dernberg is supported by a generous gift to the Society from Pete Harman.

lesearch grants-Career Development Program

Linda S. Huang, PhD – 1999 University of California, San Francisco

David Ching Siang Huang, MD – 1998 The Walter and Eliza Hall Institute

Paul Hughes, D Phil – 1997 The Scripps Research Institute

Jorge A. Iñiguez-Lluhi, PhD – 1997 University of California, San Francisco

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\$100,000-\$499,999 American Bicycle Association

\$50,000-\$99,999

Anchor Bancorp, Inc. Bank of America Chrysler/Plymouth Cumberland Packing Corp./Sweet 'N Low Genentech, Inc/IDEC Pharmaceuticals Corporation Mercedes-Benz Novartis Oncology Sallie Mae Saucony ™ United Airlines The Wallis Foundation The Videre Group, LLP

\$10,000-\$49,999

Acordia South Florida Adobe Systems, Inc. Alaska Airlines Alliance Steel American Airlines American Investors Ameritech Andersen Consulting Peter & Georgia Angelos Foundation Anheuser-Busch Arnold & Porter Ascension Parish Leukemia/Cancer Fundraiser AT&T Foundation B & B Washington's Caterer Bag & Save Supermarkets Bank One BBDO Detroit. Inc. BellSouth Mobility Berlex Laboratories Bert Smith & Co. BET Holdings, Inc. Bitco Enterprises BlueCross BlueShield of California BlueCross BlueShield of Mississippi BlueCross BlueShield of New Jersev **Bowne Business Solutions BP** Amoco Bristol Myers Squibb British Aerospace British Airways Brown & Wood LLP **Butera Properties** Campbell & Company Capital One Cinergy Clark/Bardes, Inc. Classic Auto Coupons Cleary, Gottlieb, Steen & Hamilton **Cleveland Clinic Clipper Navigation** Comcast Comercia Bank **Computer Science Corporation** Philip S. Contacos **Corporate Express Business Interiors** Costco Wholesale **Coulter Pharmaceuticals Robert Coury** Credit Suisse/First Boston Corporation John and Shirley Davies Susan Davis International Deloitte & Touche **Delta Airlines** Deutsche Bank The Document Company - Xerox Dodge Different Donaldson, Lufkin & Jenrette Hardy & Hayes, John D. Betres ELG Haniel Metals Corp. Emily Water Company EON, Inc. Ernst & Young LLP Fannie Mae Foundation Fifth Third Bank Fight for Children Food Service Management, Dominic Abbott Foodland Independent Retailers The Ford Motor Company Freddie Mac FutureNext Consulting, Inc. The Gap GE Lighting Getz Foundation Gibson Musical Instruments Goldman Sachs & Co. Grubb & Ellis **Gwinnett Place Honda** Halliburton Energy Services Harris Bank Harris Beach Wilcox, LLP Harris Marketing Group Hershey Park Arena and Hockey The Hilton Washington Hoenig & Co., Inc. Freddie Hoffman Hoffman-La Roche IBM Iconix IMC, Inc. Infinity Outdoor International House of Pancakes IFK Medical Center Johnson & Johnson Johnson & Johnson Search America J.P. Morgan & Co. John Kellenvi Kemira Pigments, Inc. Key Bank Key Clubs of Central Pennsylvania Key Food Stores Foundation, Inc. Kirkland & Ellis Children of Maryanne & Henry J. Knott, Jr. **Kojaian Management Corporation** KPMG LLP Lafarge Corp. Lake Stockton Yacht Club Lakeside Building Maintenance Lamarque Motor Corporation LaSalle Bank Theodore Lazzaro, D.M.D., M.D., LTD. Leiner Health Products/Your Life Vitamins Levi Strauss & Co. Liberty Media Holdings Litton PRC Lockheed Martin Global Telecommunications Logicon Incorporated, a Northrop Grumman Company Lunardi's Supermarkets Margaret McCarthy Foundation Marriott International Marsh USA, Inc. Massey Charitable Trust MBNÅ

Mellon Bank Meltzer Schiner & Caroll, LLC Memorial Health Mercantile-Safe Deposit & Trust Company Merchants Bank Merck & Co. Inc. Merrill Lynch Metabolife The Mills Corporation Montpellier Resources Morgan Keegan Morgan Stanley Dean Witter Mike Munchak National City Bank, Pennsylvania National Rural Utilities Cooperative Finance Corporation The Niello Company No Name Steaks North American Operations Oracle Ortho Biotech Pat Gallagher, PGT Trucking Inc. PepsiCo Foundation Pepsi-Cola Pfizer, Inc. Pharmacia Corporation Phi Gamma Delta Fraternity Planned Systems International, Inc. Plumbers & Pipefitters Local Union 72 PNC Bank, Pittsburgh, PA Price Modern, Inc. PricewaterhouseCoopers LLP Provident Bank Putnam Allstate Advisor Reliant Energy **Russell Reynolds Associates** S&C Electric Safeco Salomon Smith Barney San Diego Chargers Schering Laboratories Servicemark Communications Shearman & Sterling The Sheakley Group of Companies Silicon Graphics Smart DM Smith-Cairns Snyder Communications, Inc. Sonny's Real-Pit Bar-B-Q Sony Digital Audio Disc Corporation Southern Cultural Heritage Corporation Speer, Leeds & Kellogg Sprint PCS Star Acquisitions Steele Enterprises STX, Inc. Sullivan Papain Block McGrath Cannavo SuperValue, Pittsburgh, PA Sutler Cancer Center Tafel Motor Company Teligent Tenet Louisiana Healthsystem Robert E. Torray & Co. Inc. **Travelers Express** Tully's Coffee **Turner Construction** Ukrop's University of Pittsburgh Medical Center UPMC Health Systems **US** Airways UUNET Valley Lexus Verizon Communications Virginia Oncology Association

Walt Disney Memorial Cancer Institute at Florida Hospital Washington Gas Waste Management Watson Wyatt Worldwide WB33 Charities Fund of Robert R. McCormick Tribune Foundation Weil, Gotschal & Manges LLP Weitz & Luxenberg Wells Fargo Bank Whittman-Hart Whittman-Hart Yellow Corporation

Promotions

\$1,000,000 and above The Olive Garden Italian Restaurant DialAmerica Marketing

\$500,000-\$999,000 KGO Newstalk AM810

\$100,000-\$499,999

Rhubarb Jones SCANA Sunflower Opera Company WYAY-FM Y106.7 Hit Country WBZ Charities

\$10,000-\$49,999

Adelphia Cable Azo, Inc. California-Nevada Operating Engineers Coastal Corporation Cohutta Water Coinstar Hooters Houston Mercedes Benz Infinity Broadcasting Corp. Jazzercise JNS Consulting Engineers, Inc. The Kroger Co. KZSN Radio Ladd-Hanford Chrysler-Plymouth-Dodge-Jeep-Mazda Mighty Taco Miller Brewing Company Music City 103 Nashville Scene Northwest Airlines AirCares Program O'Charley's, Inc. **Outback Steakhouse** Pennsylvania District Key Clubs Pennsylvania Physicians Care Realm Charity Golf The Regence Group BlueCross BlueShield of Oregon BlueCross BlueShield of Utah BlueCross BlueShield of Washington Regence Life & Health Joseph Rosi Jewelers Safeway Stores, Inc. Saturn of Harrisburg Shults Ford SouthPark Thomas Sumter ACA Derry **Timal Automotive Services** Villa Pizza Volvo Cars of North America WFBQ Radio - The Bob & Tom Show WIVB-TV WJYE-FM WZTV Fox 17

eport of independent auditors

Board of Trustees

The Leukemia & Lymphoma Society, Inc.:

We have audited the accompanying consolidated statement of financial position of The Leukemia & Lymphoma Society, Inc. (the Society) as of June 30, 2000, and the related statements of activities, cash flows and functional expenses for the year then ended. These consolidated financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The prior year summarized comparative information has been derived from the Society's 1999 consolidated financial statements and, in our report dated September 30, 1999, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Leukemia & Lymphoma Society, Inc. as of June 30, 2000, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

KPMG LLP

October 10, 2000 New York, New York

Consolidated Statement of Financial Position

The Leukemia & Lymphoma Society, Inc. une 30, 2000 (with comparative amounts at June 30, 1999) in thousands)

		2000		1999
Assets				
Cash and cash equivalents	\$	11,114	\$	22,385
Accounts receivable		1,034		1,158
Legacies and contributions receivable (note 2)		2,598		2,115
Prepaid expenses		2,420		860
Investments, at fair value (note 3)		67,354		40,544
Equipment and leasehold improvements, less accumulated				
depreciation and amortization of \$1,685 and \$1,107		2,478		1,805
Total assets	<u>\$</u>	86,998	<u>\$</u>	68,867
Liabilities and Not Assets				

Liabilities and Net Assets

Liabilities:		
Accounts payable and accrued expenses	\$ 7,642	\$ 6,796
Deferred revenue	3,413	2,774
Grants payable (note 4)	 34,256	 26,015
Total liabilities	 45,311	 35,585
Net assets:		
Unrestricted	39,255	30,701
Temporarily restricted (note 7)	1,371	1,608
Permanently restricted (note 7)	 1,061	 973
Total net assets	 41,687	 33,282
Total liabilities and net assets	\$ 86,998	\$ 68,867

See accompanying notes to consolidated financial statements.

Consolidated Statement of Activities

he Leukemia & Lymphoma Society, Inc. ear ended June 30, 2000 (with comparative totals for the year ended June 30, 1999) in thousands)

		Temporarily Permanently		Total		
	Unrestricted	Restricted	Restricted	2000	1999	
Operating Revenue						
Campaign contributions	\$ 151,858	\$ 305	\$ 88	\$ 152,251	\$ 125,560	
Less direct donor benefit costs	(28,258)	-	-	(28,258)	(24,895)	
Net campaign contributions	123,600	305	88	123,993	100,665	
Legacies	5,866	-	-	5,866	3,341	
Net interest and dividend income (note 3)	2,007	19	-	2,026	1,594	
Net appreciation in fair value of investments	653	103	-	756	1,046	
Grant refunds	794	-	-	794	529	
Net assets released from restrictions	664	(664)	-	-	-	
Total operating revenue	133,584	(237)	88	133,435	107,175	
Operating Expenses (note 8)						
Program Services:						
Research	33,197	-	-	33,197	24,359	
Patient and community service	35,200	-	-	35,200	27,132	
Public health education	20,987	-	-	20,987	16,939	
Professional education	5,722	-	-	5,722	4,693	
Total program services	95,106	-		95,106	73,123	
Supporting Services:						
Management and general	8,983	-	-	8,983	7,771	
Fund raising	20,941	-	-	20,941	15,626	
Total supporting services	29,924	-	-	29,924	23,397	
Total operating expenses	125,030			125,030	96,520	
Change in net assets	8,554	(237)	88	8,405	10,655	
Net Assets						
Beginning of year	30,701	1,608	973	33,282	22,627	
End of year	\$ 39,255	\$ 1,371	\$ 1,061	\$ 41,687	\$ 33,282	

Consolidated Statement of Cash Flows

he Leukemia & Lymphoma Society, Inc. /ear ended June 30, 2000 (with comparative amounts for the year ended June 30, 1999) in thousands)

	2000		 1999	
Cash flows from operating activities:				
Change in net assets	\$	8,405	\$ 10,655	
Adjustments to reconcile change in net assets				
to net cash provided by operating activities:				
Net appreciation in fair value of investments		(756)	(1,047)	
Permanently restricted campaign contributions		(88)	(580)	
Depreciation and amortization		578	667	
Changes in assets and liabilities:				
Decrease (increase) in accounts receivable		124	(667)	
Increase in legacies and contributions receivable		(483)	(800)	
Increase in prepaid expenses		(1,560)	(303)	
Increase in accounts payable and accrued expenses		846	1,524	
Increase in deferred revenue		639	776	
Increase in grants payable		8,241	 4,196	
Net cash provided by operating activities		15,946	 14,421	
Cash flows from investing activities:				
Purchases of equipment and leasehold improvements		(1,251)	(938)	
Purchases of investments, net		(26,054)	 (6,388)	
Net cash used in investing activities		(27,305)	 (7,326)	
Cash flows from financing activities:				
Permanently restricted campaign contributions		88	 580	
Net cash provided by financing activities		88	 580	
Net (decrease) increase in cash and cash equivalents		(11,271)	7,675	
Cash and cash equivalents at beginning of year		22,385	 14,710	
Cash and cash equivalents at end of year	\$	11,114	\$ 22,385	

See accompanying notes to consolidated financial statements.

Consolidated Statement of Functional Expenses

he Leukemia & Lymphoma Society, Inc.

(ear ended June 30, 2000 (with comparative totals for the year ended June 30, 1999) in thousands)

Patient Research Patient service Patient beak Policit education Total Manage ment and nising Total Total <th></th> <th></th> <th>Prog</th> <th>gram Serv</th> <th>vices</th> <th></th> <th>Supp</th> <th>orting Ser</th> <th>vices</th> <th></th> <th></th> <th></th> <th></th>			Prog	gram Serv	vices		Supp	orting Ser	vices				
ResearchserviceeducationeducationTotalgeneralraisingTotal2000199920001999Awards and grants\$\$1,849\$ </th <th></th> <th></th> <th>and</th> <th></th> <th>Professional</th> <th></th> <th></th> <th>Fund</th> <th></th> <th>Tot</th> <th>al</th> <th></th> <th></th>			and		Professional			Fund		Tot	al		
Financial aid to patients 3,808 3,808 3,808 3,808 3,808 3,751 1 1 Salaries 249 12,752 6,251 2,251 21,503 3,026 4,425 7,451 28,954 22,249 - - Employee benefits and taxes (note 5) 44 2,329 1,351 457 4,181 631 1,020 1,651 5,832 4,061 - - Occupancy (note 6) 12 1,444 882 316 2,654 407 609 1,016 3,670 3,796 - - Insurance 4 105 73 20 202 33 667 100 302 286 - - Insurance 4 105 73 20 202 33 67 100 3022 286 - - - Travel 29 789 454 162 1,434 218 345 563 1,997 1,683 16,687 16,473 Printing and supplies 252 4,731 <		Research				Total			Total	2000	1999		
Salaries 249 12,752 6,251 2,251 21,503 3,026 4,425 7,451 28,954 22,249 . Employee benefits and taxes (note 5) 44 2,329 1,351 457 4,181 631 1,020 1,651 5,832 4,061 . . Occupancy (note 6) 12 1,444 882 316 2,654 407 609 1,016 3,670 3,796 . . Insurance 4 105 73 20 202 33 67 100 302 286 . . Insurance 4 105 73 20 202 33 67 100 302 286 . . Telephone 8 697 662 138 1,505 190 913 1,103 2,608 2,319 . . Travel 29 789 454 162 1,434 218 345 563 1,997 1,683 16,687 16,473 Printing and supplies 252 4,731	Awards and grants	\$31,849	\$ -	\$ -	\$ -	\$31,849	\$ -	\$ -	ş -	\$31,849	\$23,495	\$ -	\$ -
Employee benefits and taxes (note 5)442,3291,3514574,1816311,0201,6515,8324,061Occupancy (note 6)121,4448823162,6544076091,0163,6703,796Insurance410573202023367100302286Telephone86976621381,5051909131,1032,6082,319Travel	Financial aid to patients .	-	3,808	-	-	3,808	-	-	-	3,808	2,751	-	-
and taxes (note 5) 44 2,329 1,351 457 4,181 631 1,020 1,651 5,832 4,061 - Occupancy (note 6) 12 1,444 882 316 2,654 407 609 1,016 3,670 3,796 - Insurance	Salaries	249	12,752	6,251	2,251	21,503	3,026	4,425	7,451	28,954	22,249	-	-
Insurance 4 105 73 20 202 33 67 100 302 286 - - Telephone 8 697 662 138 1,505 190 913 1,103 2,608 2,319 - - Travel 29 789 454 162 1,434 218 345 563 1,997 1,683 16,687 16,473 Printing and supplies 252 4,731 4,195 832 10,010 2,127 4,998 7,125 17,135 14,262 4,539 4,014 Equipment rentals 13 785 501 166 1,465 230 386 616 2,081 1,204 - - Postage and shipping 36 2,137 2,222 392 4,787 540 3,059 3,599 8,386 6,835 - - Meetings 142 1,458 697 253 2,550 316 534 850 3,400 2,851 1,890 654 Professional fees 23 <td>1 0</td> <td>44</td> <td>2,329</td> <td>1,351</td> <td>457</td> <td>4,181</td> <td>631</td> <td>1,020</td> <td>1,651</td> <td>5,832</td> <td>4,061</td> <td>-</td> <td>-</td>	1 0	44	2,329	1,351	457	4,181	631	1,020	1,651	5,832	4,061	-	-
Telephone 8 697 662 138 1,505 190 913 1,103 2,608 2,319 . . Travel 29 789 454 162 1,434 218 345 563 1,997 1,683 16,687 16,473 Printing and supplies 252 4,731 4,195 832 10,010 2,127 4,998 7,125 17,135 14,262 4,539 4,014 Equipment rentals 13 785 501 166 1,465 230 386 616 2,081 1,204 - - Postage and shipping 36 2,137 2,222 392 4,787 540 3,059 3,599 8,386 6,835 - - Meetings 142 1,458 697 253 2,550 316 534 850 3,400 2,851 1,890 654 Professional fees 530 3,274 3,148 541 7,493 1,011 4,189 5,200 12,693 9,227 2,576 2,795 <td< td=""><td>Occupancy (note 6)</td><td>12</td><td>1,444</td><td>882</td><td>316</td><td>2,654</td><td>407</td><td>609</td><td>1,016</td><td>3,670</td><td>3,796</td><td>-</td><td>-</td></td<>	Occupancy (note 6)	12	1,444	882	316	2,654	407	609	1,016	3,670	3,796	-	-
Travel297894541621,4342183455631,9971,68316,68716,473Printing and supplies2524,7314,19583210,0102,1274,9987,12517,13514,2624,5394,014Equipment rentals137855011661,4652303866162,0811,204Postage and shipping362,1372,2223924,7875403,0593,5998,3866,835Meetings1421,4586972532,5503165348503,4002,8511,890654Professional fees5303,2743,1485417,4931,0114,1895,20012,6939,2272,5762,795Miscellaneous236834121521,2701902774671,7378342,566959Depreciation and amortization62081394239564119183578667	Insurance	4	105	73	20	202	33	67	100	302	286	-	-
Printing and supplies2524,7314,19583210,0102,1274,9987,12517,13514,2624,5394,014Equipment rentals137855011661,4652303866162,0811,204Postage and shipping362,1372,2223924,7875403,0593,5998,3866,835Meetings1421,4586972532,5503165348503,4002,8511,890654Professional fees5303,2743,1485417,4931,0114,1895,20012,6939,2272,5762,795Miscellaneous236834121521,2701902774671,7378342,566959Depreciation and amortization62081394239564119183578667	Telephone	8	697	662	138	1,505	190	913	1,103	2,608	2,319	-	-
Equipment rentals 13 785 501 166 1,465 230 386 616 2,081 1,204 - - Postage and shipping 36 2,137 2,222 392 4,787 540 3,059 3,599 8,386 6,835 - - Meetings 142 1,458 697 253 2,550 316 534 850 3,400 2,851 1,890 654 Professional fees 530 3,274 3,148 541 7,493 1,011 4,189 5,200 12,693 9,227 2,576 2,795 Miscellaneous 23 683 412 152 1,270 190 277 467 1,737 834 2,566 959 Depreciation and amortization 6 208 139 42 395 64 119 183 578 667 - - -	Travel	29	789	454	162	1,434	218	345	563	1,997	1,683	16,687	16,473
Postage and shipping 36 2,137 2,222 392 4,787 540 3,059 3,599 8,386 6,835 - - Meetings 142 1,458 697 253 2,550 316 534 850 3,400 2,851 1,890 654 Professional fees 530 3,274 3,148 541 7,493 1,011 4,189 5,200 12,693 9,227 2,576 2,795 Miscellaneous 23 683 412 152 1,270 190 277 467 1,737 834 2,566 959 Depreciation and amortization 6 208 139 42 395 64 119 183 578 667 - -	Printing and supplies	252	4,731	4,195	832	10,010	2,127	4,998	7,125	17,135	14,262	4,539	4,014
Meetings 142 1,458 697 253 2,550 316 534 850 3,400 2,851 1,890 654 Professional fees 530 3,274 3,148 541 7,493 1,011 4,189 5,200 12,693 9,227 2,576 2,795 Miscellaneous 23 683 412 152 1,270 190 277 467 1,737 834 2,566 959 Depreciation and amortization 6 208 139 42 395 64 119 183 578 667 - -	Equipment rentals	13	785	501	166	1,465	230	386	616	2,081	1,204	-	-
Professional fees 530 3,274 3,148 541 7,493 1,011 4,189 5,200 12,693 9,227 2,576 2,795 Miscellaneous 23 683 412 152 1,270 190 277 467 1,737 834 2,566 959 Depreciation and amortization 6 208 139 42 395 64 119 183 578 667 - -	Postage and shipping	36	2,137	2,222	392	4,787	540	3,059	3,599	8,386	6,835	-	-
Miscellaneous 23 683 412 152 1,270 190 277 467 1,737 834 2,566 959 Depreciation and amortization 6 208 139 42 395 64 119 183 578 667 - -	Meetings	142	1,458	697	253	2,550	316	534	850	3,400	2,851	1,890	654
Depreciation and amortization 6 208 139 42 395 64 119 183 578 667	Professional fees	530	3,274	3,148	541	7,493	1,011	4,189	5,200	12,693	9,227	2,576	2,795
amortization 6 208 139 42 395 64 119 183 578 667	Miscellaneous	23	683	412	152	1,270	190	277	467	1,737	834	2,566	959
Total expenses \$33,197 \$35,200 \$20,987 \$5,722 \$95,106 \$8,983 \$20,941 \$29,924 \$125,030 \$96,520 \$28,258 \$24,895		6	208	139	42	395	64	119	183	578	667		-
	Total expenses	\$33,197	\$35,200	\$20,987	\$5,722	\$95,106	\$8,983	\$20,941	\$29,924	\$125,030	\$96,520	\$28,258	\$24,895

Fiscal year 2000 functional expenses

Research 26.5%



See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statements

he Leukemia & Lymphoma Society, Inc.

une 30, 2000 (with comparative amounts as of and for the year ended June 30, 1999)

1. Organization and Significant Accounting Policies

Organization

The Leukemia & Lymphoma Society, Inc. (formerly Leukemia Society of America, Inc.) (the "Society") is a national not-for-profit health agency dedicated to seeking the cause and eventual cure of leukemia, lymphoma, Hodgkin's disease and myeloma and improving the quality of life of patients and their families. The Society's principal activities, which are conducted through its local chapters and the Home Office, include: awarding research grants; facilitating psychosocial support groups; providing financial aid to patients; answering phone requests for bloodrelated cancer information made to the Society's Information Resource Center; and disseminating educational information about blood-related cancers in the form of publications, internet sites and symposia sponsorship for both the medical community and the general public.

Tax-Exempt Status

The Society qualifies as a charitable organization as defined by Internal Revenue Code Section 501(c)(3) and, accordingly, is exempt from federal income taxes under Internal Revenue Code Section 501(a). Additionally, since the Society is publicly-supported, contributions to the Society qualify for the maximum charitable contribution deduction under the Internal Revenue Code.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Society, which encompasses the Home Office of the Society and its fifty-seven chapters, as well as its not-for-profit affiliates, Leukemia Society Research Programs, Inc. and Leukemia Society of America Research Foundation. All significant intercompany and intra-Society accounts and transactions have been eliminated in consolidation.

Net Asset Classifications

To ensure observance of limitations and restrictions placed on the use of resources available to the Society, funds that have similar characteristics have been classified into three net asset categories as follows:

Unrestricted net assets: Consist of funds that are fully available, at the discretion of the Board of Trustees, for the Society to utilize in any of its programs or supporting services.

Temporarily restricted net assets: Consist of funds that are restricted by donors for a specific time period or purpose, as well as amounts relating to term endowment or deferred giving arrangements in which the funds must be maintained intact over the lifetimes of the donors.

Permanently restricted net assets: Consist of funds that contain donor-imposed restrictions requiring that the principal be invested in perpetuity and that only the income be used. Income earned on these funds may be unrestricted or temporarily restricted, depending upon the donor-imposed restrictions.

Contributions and Deferred Revenue

Contributions are recorded as revenue, at their fair value, when received or promised unconditionally. Contributions received with donor restrictions that limit their use are reported as either temporarily or permanently restricted revenue. When a donor restriction is met through the passage of time or fulfillment of a purpose restriction, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Temporarily restricted contributions that are received and expended in the same period are reported as unrestricted contributions. Conditional contributions are recognized as revenue when the conditions have been substantially met. Deferred revenue includes amounts received for special events that will be held subsequent to the fiscal year-end.

Donated Services

A substantial number of volunteers have made significant contributions of their time to help develop the Society's programs and activities. The value of such volunteer services has not been reflected in the accompanying consolidated financial statements as it does not meet the criteria for revenue recognition.

Cash Equivalents

Cash equivalents consist of money market accounts and short-term investments with a maturity of three months or less from date of purchase.

Equipment, Leasehold Improvements and Depreciation

Equipment and leasehold improvements are recorded at cost, if purchased, or at fair value at date of donation, if contributed, and are depreciated or amortized using the straight-line method over the estimated useful lives of the assets or the terms of the leases, if shorter.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the Society's management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Summarized Financial Information

The financial statements are presented with 1999 comparative information. With respect to the statement of activities, such prior year information is not presented by net assets class and, in the statement of functional expenses, 1999 expenses by object are presented in total rather than by functional category. Accordingly, such information should be read in conjunction with the Society's 1999 financial statements from which the summarized information was derived.

2. Legacies and Contributions Receivable

The Society's legacies and contributions receivable at June 30, 2000 and 1999 consist of unconditional promises to give, primarily in the form of legacies for which the underlying wills have been declared valid by the probate court and no other conditions are required to be met. Amounts are scheduled to be received as follows (in thousands):

	2000	1999
Less than one year	\$ 2,351	\$ 1,868
After 5 years	353	353
	2,704	2,221
Less discount to present value		
(discount rate – 6.5%)	(106)	(106)
Total	\$ 2,598	\$ 2,115

3. Investments

The following is a summary of investments at June 30, 2000 and 1999 (in thousands):

	20	2000		99
	Cost or Donated Value	Fair Value	Cost or Donated Value	Fair Value
Money market funds	\$35,325	\$35,325	\$ 14,552	\$ 14,552
Corporate notes and bonds	14,099	14,209	15,108	15,074
Common stocks and mutual funds	15,311	17,200	7,855	9,259
U.S. Government obligations	558	562	1,609	1,601
Other	58	58	58	58
Total	\$ 65,351	\$67,354	\$ 39,182	\$40,544

Debt and equity securities are recorded at fair value as determined by quoted market prices. Mutual funds are recorded at fair value using published unit values. Investment expenses of \$172,000 and \$132,000 have been netted against interest and dividend income for the years ended June 30, 2000 and 1999, respectively.

4. Awards and Grants

Awards and grants for research are recognized as expense in the year approved by the Society's Board of Trustees. Multi-year grants, which are generally two to five years in length, are approved on an annual basis and may be terminated at the discretion of the Society's Board of Trustees. In addition to unconditional grants payable of \$34,256,000 at June 30, 2000, the Society has grant commitments of \$52,344,000 that are conditioned upon future events.

The Society has announced the creation of a major new research program entitled Specialized Centers of Research ("SCOR"). In fiscal 2000, three of these five-year grants, each providing support of up to \$1,500,000 per year and subject to annual review, were awarded to cross-disciplinary research teams based on a competitive review of applications by the Society's Medical and Scientific Committee.

5. Pension Plan

The Society has a noncontributory, defined contribution 403(b) pension plan covering all employees meeting age and service requirements. Contributions are based on a percentage of each eligible employee's salary and years of service. In fiscal 2000, following a study of pension benefits provided by peer and other organizations, the Society enhanced its plan. Expense under this plan aggregated \$1,181,000 and \$694,000 for the years ended June 30, 2000 and 1999, respectively.

6. Occupancy Expense and Lease Commitments

The leases for premises which the Society's Home Office and chapters occupy expire on various dates through June 30, 2010 and provide for certain payments subject to escalation and periodic rate increases relating to real estate taxes, operating expenses and utilities. In July 2000, the Society moved its Home Office from midtown Manhattan to White Plains, New York, and entered into a ten year lease. Fiscal 1999 occupancy expense includes \$700,000 related to the early termination of the New York City lease.

The approximate minimum future annual rental commitments, are summarized as follows (in thousands):

Year ended June 30:

2001	\$ 2,792
2002	2,892
2003	2,698
2004	2,261
2005	3,730
Thereafter	6,125
Total	\$20,498

7. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets and the income earned on permanently restricted net assets were available for the following purposes at June 30, 2000 and 1999 (in thousands):

	20	000	1999			
	1 5	Permanently Restricted	1 2	2		
Research program	\$ 605	\$ 1,017	\$ 628	\$ 930		
Patient service and bone marrow donor programs	374	-	653			
Professional education program	50	44	40	43		
Otherprograms	342	-	287	-		
Total	\$ 1,371	\$ 1,061	\$ 1,608	\$ 973		

8. Joint Costs Allocation

In 2000 and 1999, the Society incurred joint costs for informational materials and activities that included fund raising appeals as follows (in thousands):

	2000	1999
Fund raising	\$ 9,332	\$ 6,203
Patient and community service	1,315	1,090
Public health education	4,539	3,591
Total	\$ 15,186	\$ 10,884

In fiscal 2000, the Society adopted the provisions of AICPA Statement of Position (SOP) 98-2, "Accounting for Costs of Activities of Not-for-Profit Organizations and State and Local Government Entities That Include Fund Raising." Since the Society continued to meet the criteria for allocation, the new SOP had no significant effect.

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